

What Leaders of the 21st Century Need to Know:

*Information Technology
as a Strategic Advantage*



UNC
SCHOOL OF GOVERNMENT

www.sog.unc.edu

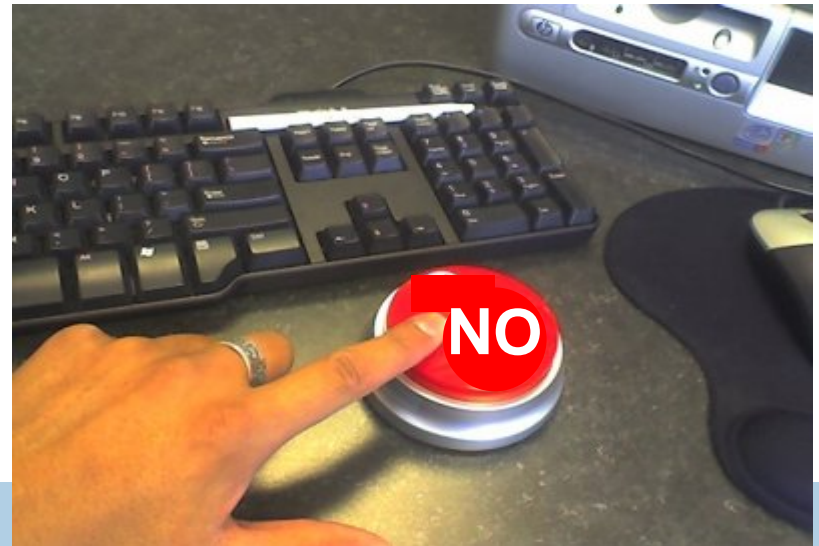
If Public Service is Noble...



I'M FROM THE GOVERNMENT, I'M HERE TO HELP



Then What About IT?



Technology is ...

**the vehicle from which
accurate, reliable, and timely
information is produced for:**

**developing strategies, identifying objectives,
improving productivity, and
facilitating service delivery**

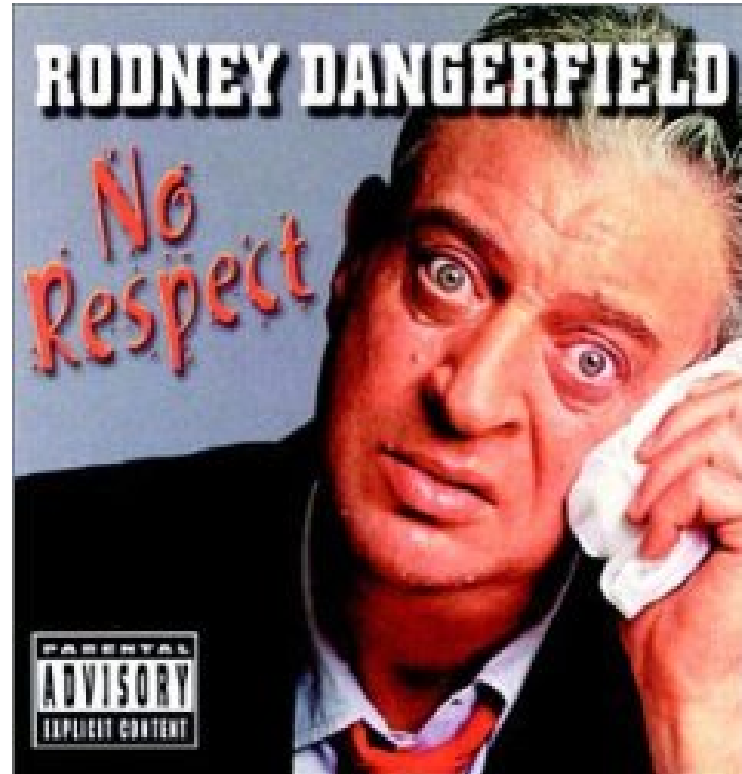
The Value of Technology

What percentage of your organization's budget goes towards technology?

What percentage of work does technology support?



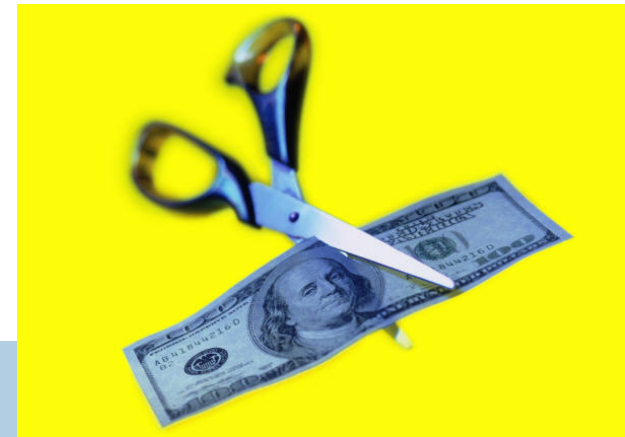
Then why is this your IT Department?





At the end of the day...

Does leadership see IT
as a cost to be controlled or
a strategic value add?





The challenge...

How can we use information technology...

- to create public value

Once Upon a Time, In a Land Far, Far Away...





The challenge...

How can we use information technology...

- to create public value
- through a better division of labor





The challenge...

How can we use information technology...

- to create public value
- through a better division of labor
- where innovation is essential



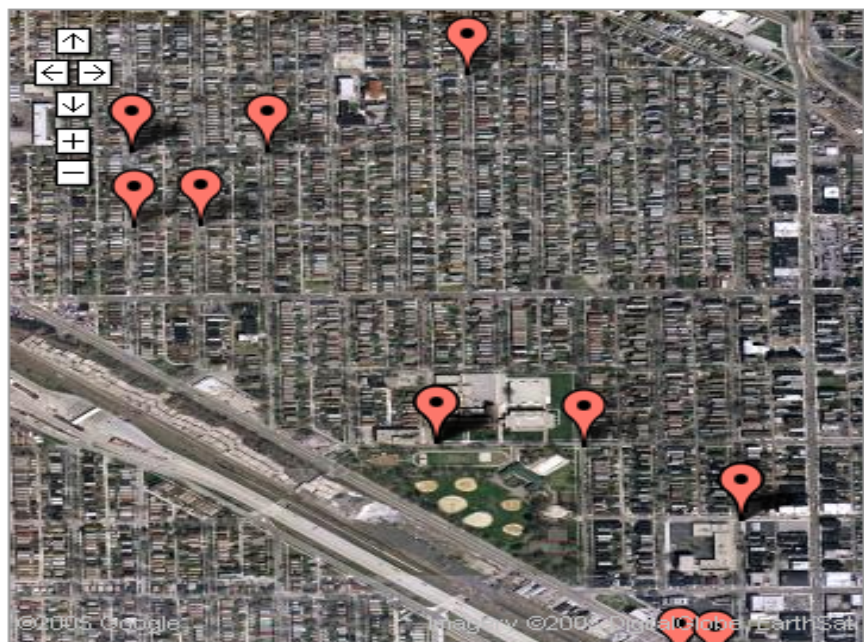
A freely browsable database of crimes reported in Chicago.

Browse by: Crime type - Street - Date - Police district - Location - City map Search: [input] GO

District 4 / Beat 0423

Latest reported crimes [RSS](#)

- MAY 5** [Battery](#)
12:31 p.m. 8200 block S. Exchange Ave. [Sidewalk](#)
- MAY 5** [Battery](#)
9 a.m. 9000 block S. Exchange Ave. [School building \(public\)](#)
- MAY 5** [Assault](#)
5 a.m. 2700 block E. 89th St. [School building \(public\)](#)
- MAY 5** [Criminal damage](#)
1:30 a.m. 8400 block S. Manistee Ave. [Street](#)
- MAY 4** [Weapons violation](#)
6:19 p.m. 8900 block S. Muskegon Ave. [Park property](#)
- MAY 4** [Criminal damage](#)
2:50 p.m. 8600 block S. Essex Ave. [Street](#)
- MAY 4** [Battery](#)
1 p.m. 9000 block S. Exchange Ave. [School building \(public\)](#)
- MAY 4** [Sex offense](#)
9:56 a.m. 2700 block E. 89th St. [School building \(public\)](#)
- MAY 3** [Assault](#)
5:20 p.m. 8300 block S. Marquette Ave. [Residence: Porch/hallway](#)
- MAY 3** [Criminal damage](#)
3 p.m. 8500 block S. Essex Ave. [Street](#)
- MAY 3** [Battery](#)
3 p.m. 8500 block S. Essex Ave. [Street](#)
- MAY 3** [Assault](#)
2:45 p.m. 9300 block S. Marquette Ave. [Street](#)
- MAY 3** [Robbery](#)
12:25 p.m. 8888 N. S. ...



[View larger map](#)

[Map - Satellite](#)

Most common crimes for this beat

Battery: Simple battery	80 crimes
Criminal damage: Criminal damage to property	53 crimes
Assault: Simple assault	40 crimes
Criminal damage: Criminal damage to vehicle	39 crimes



twitter  feed



Crowd Sourcing



Instagram
Fast beautiful photo sharing



facebook



#Hashtags





The challenge...

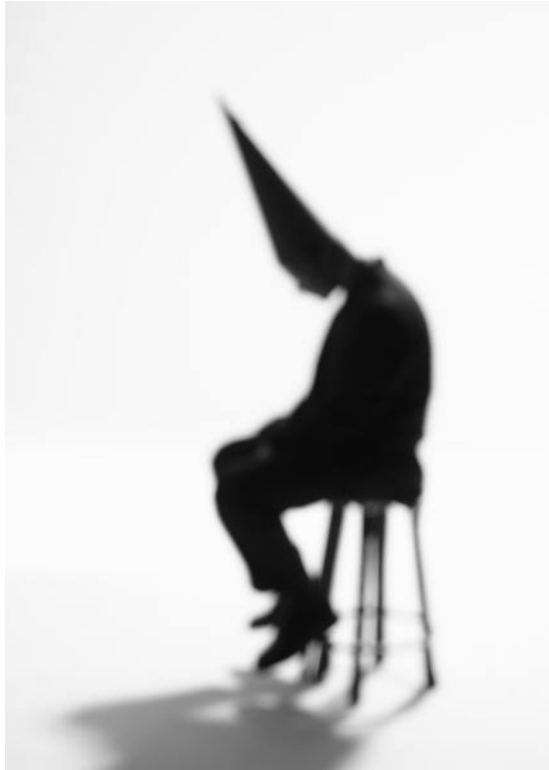
How can we use information technology...

- to create public value
- through a better division of labor
- where innovation is essential
- and implementation is often difficult?

Chaos 2012



Are Your IT Investments Failing?



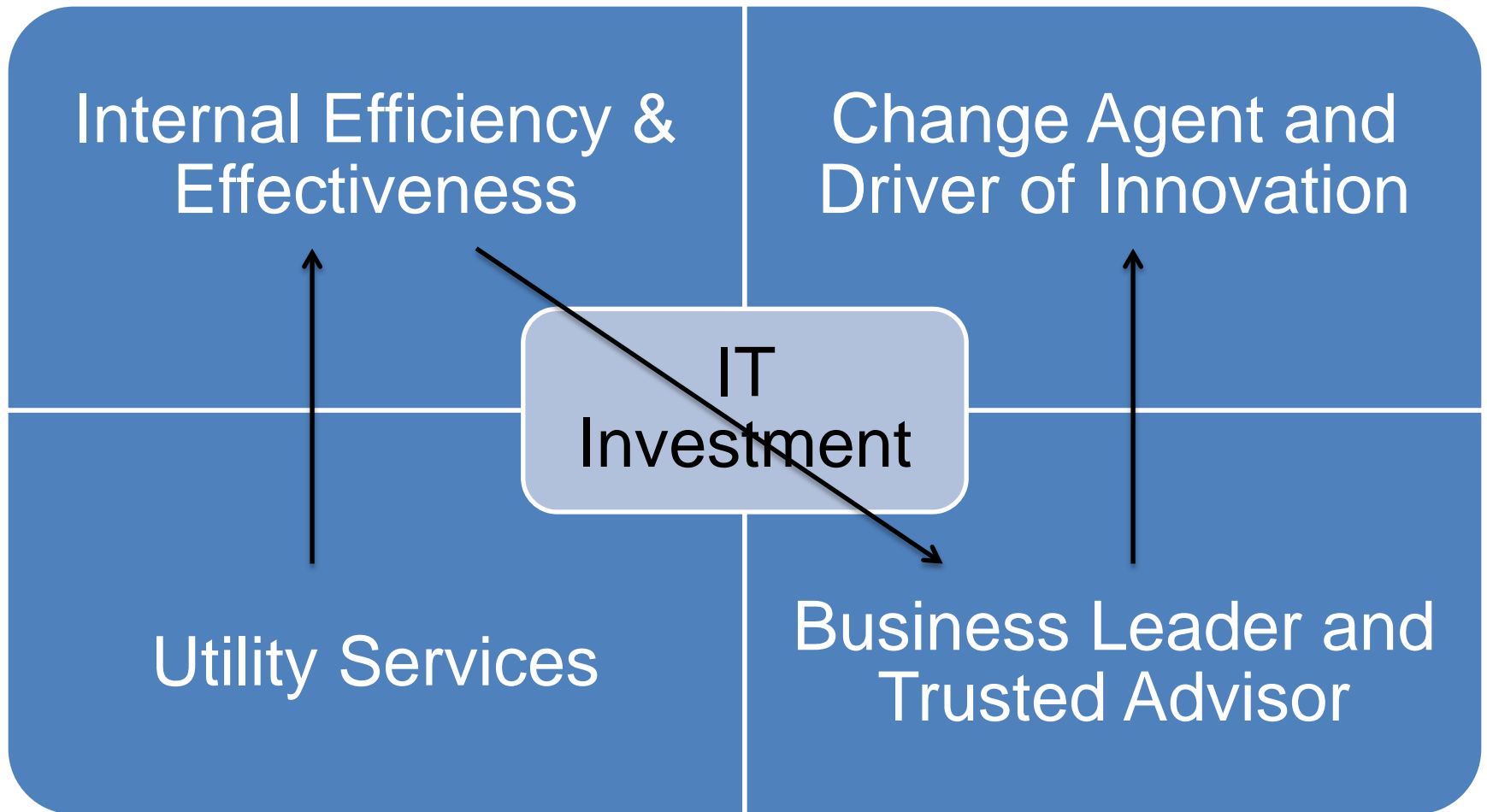
**YOU
ARE
FIRED**



Failure 1: Drinking the Kool-Aid



IT Value Progression



Technology corrupts... and absolute technology corrupts absolutely.



facebook

Failure 2: Believing We Can Have It All!



IT Cannot Defy the Triangle...

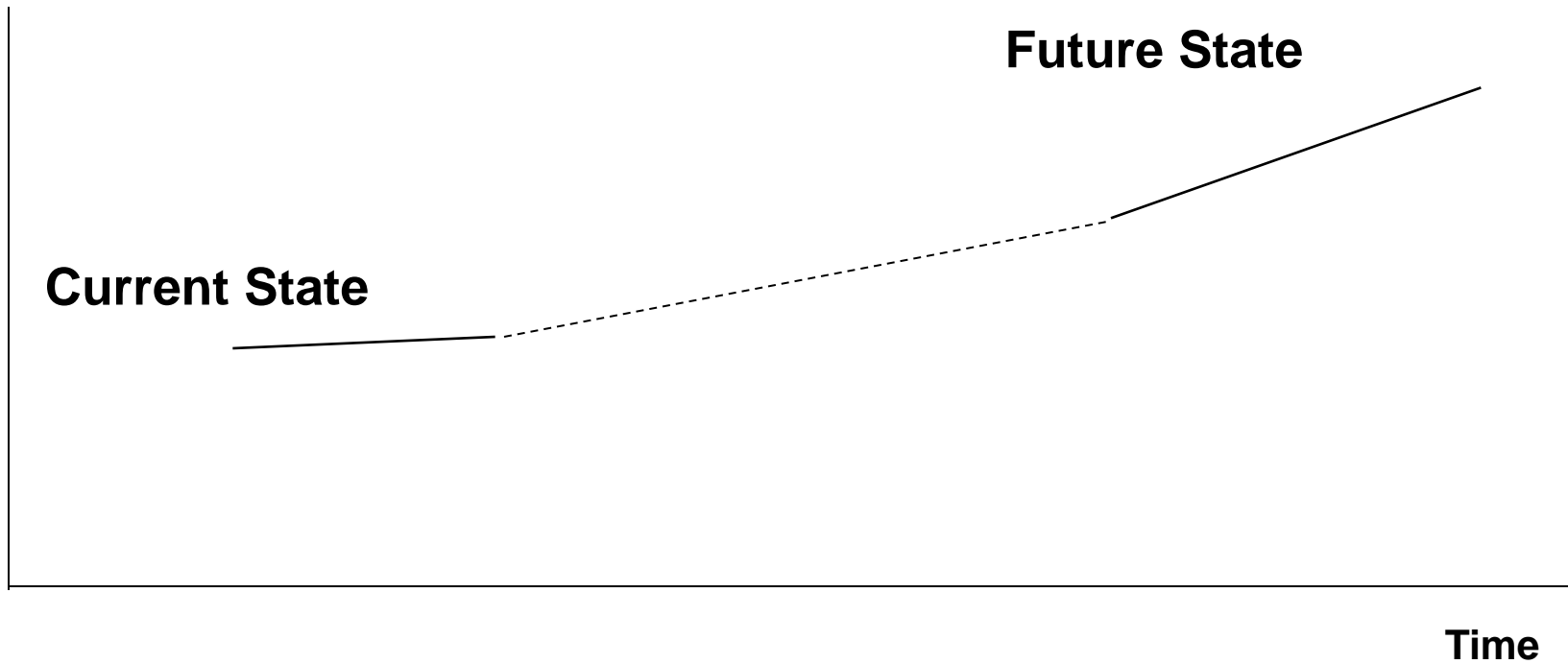


Failure 3: Forgetting the People Part



What Does Change Look Like?

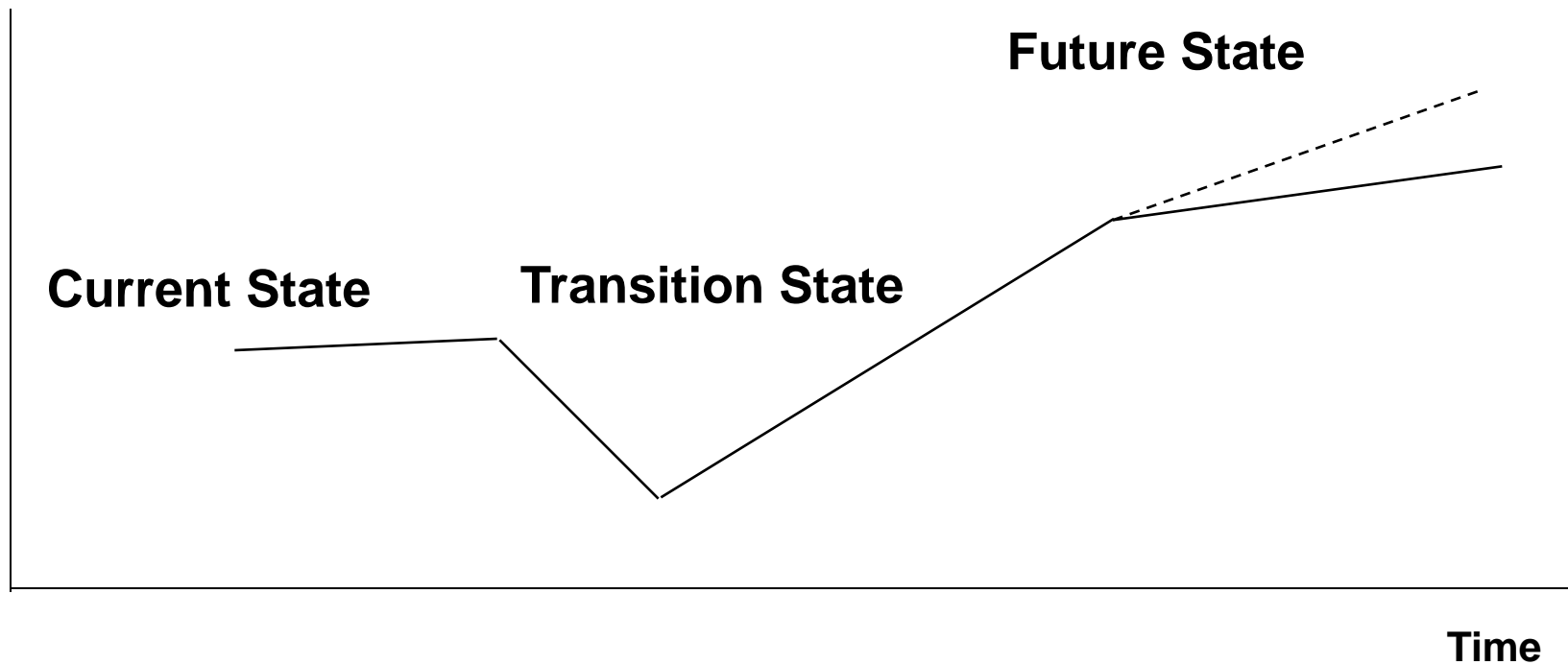
Performance



The expectation...

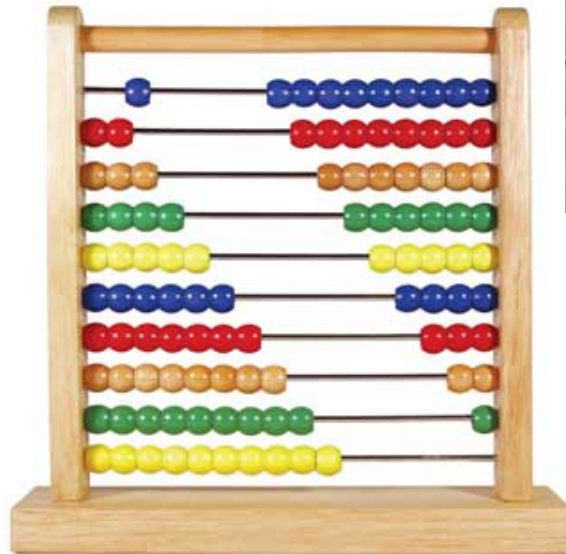
What Does Change Look Like?

Performance



The reality...

So what is the solution?



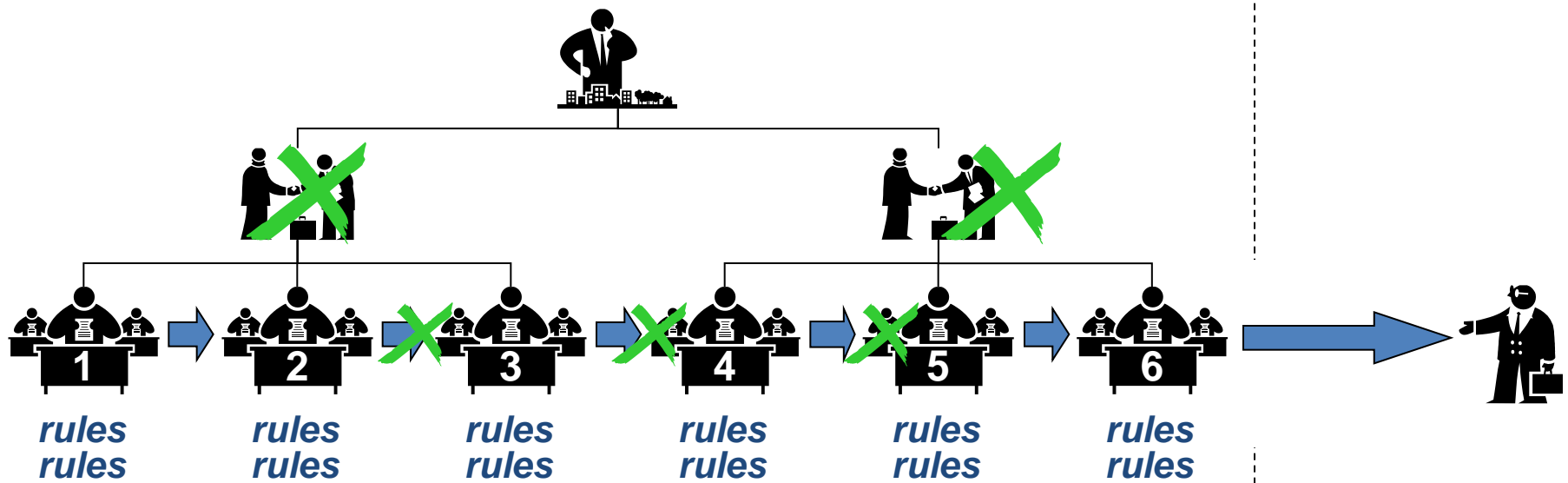
Rule 1: Don't Honor Process without Justification



Business Process Reengineering

Manager

Citizen



Rule 2: Be Willing to Divest



Are You Driving A Pimped Out Pinto?



Rule 3: Build Partnerships & Establish Trust



The New IT Commandments



Not “No” but “Finding a Way to Yes”

Not dictate but involve and empower

**Stop talking about control ...there is no
such thing!**

Rule 4: Business Projects with IT Solutions





Roadmap

Supporting
Better
Government

Governor's Strategies

Promote
Economic
Development

Improving
Education
Product

Building Self-
Sustaining
Families

Strengthening
Efficiency and
Operations of
Government

Reducing
Crime and its
Costs to
Society

Improving
Quality of
Life

Examples of GOT's alignment

UI Tax Restructuring
—
Workers Comp Claims Processing
—
KIH
Kentucky Information Highway
—
New Economy Initiative

Postsecondary Education Reform
—
Kentucky Virtual University, High School, Library
—
Area Tech Centers Reform
—
MERR
Minority Education Recruitment and Retention Program

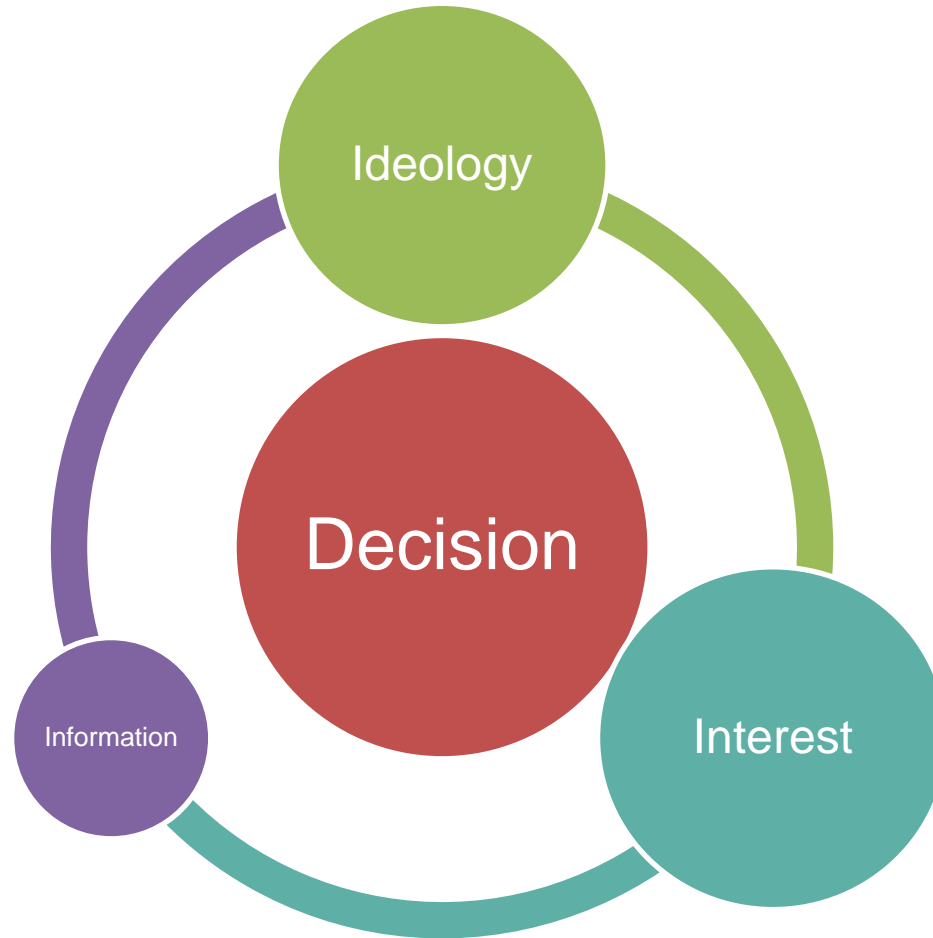
Early Childhood Education Reform
—
KASES
Child Support Enforcement
—
KAMES
Eligibility System for TANF and Medicaid
—
TWIST
Workers Information System
—
KYCARES

EMPOWER Kentucky
—
Technology in State Government and Schools
—
Personnel Reforms
—
e-Government

UCJIS
Unified Criminal Justice Information System
—
Corrections Improvements
—
KASPER
Prescription Drug Tracking

Smart Growth Strategy
—
Statewide Digital Basemap
—
Wireless 911

The “I’s” of Decision Making

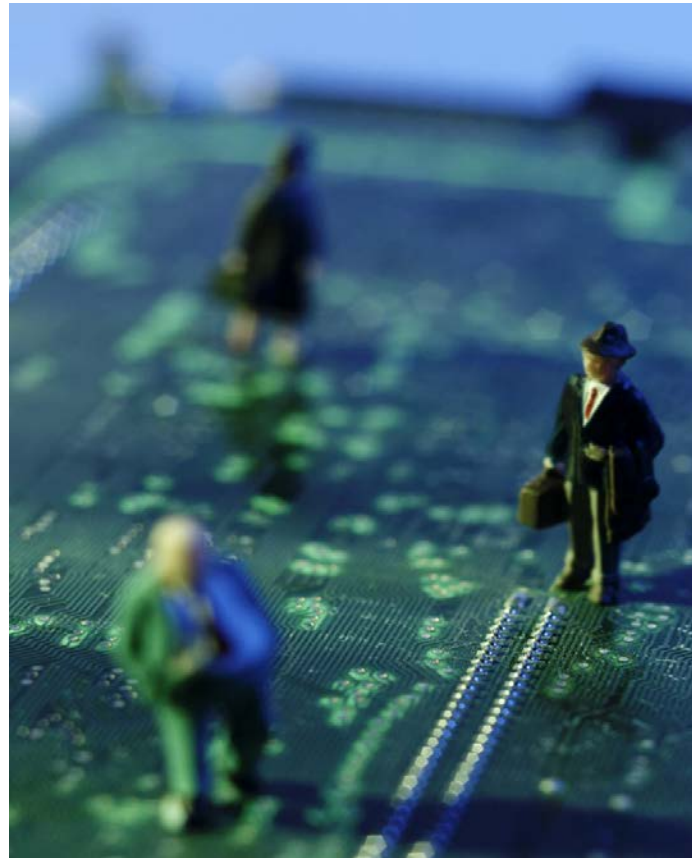


Rule 5: Understanding IT Costs and Limitations is Key



**VIDEO
KILLED
THE
RADIO
STAR**

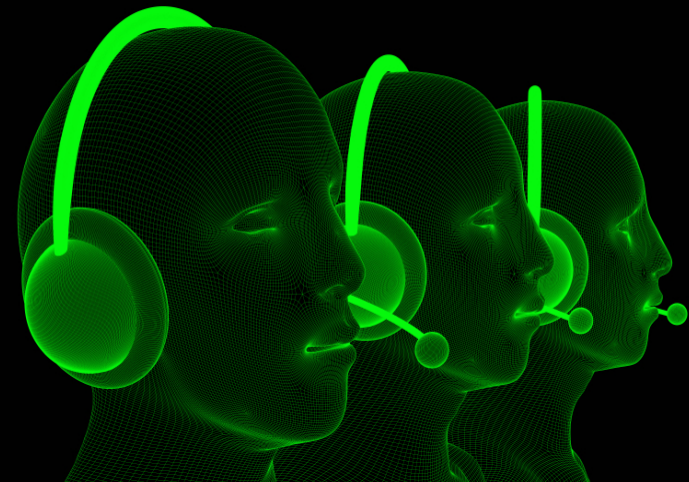
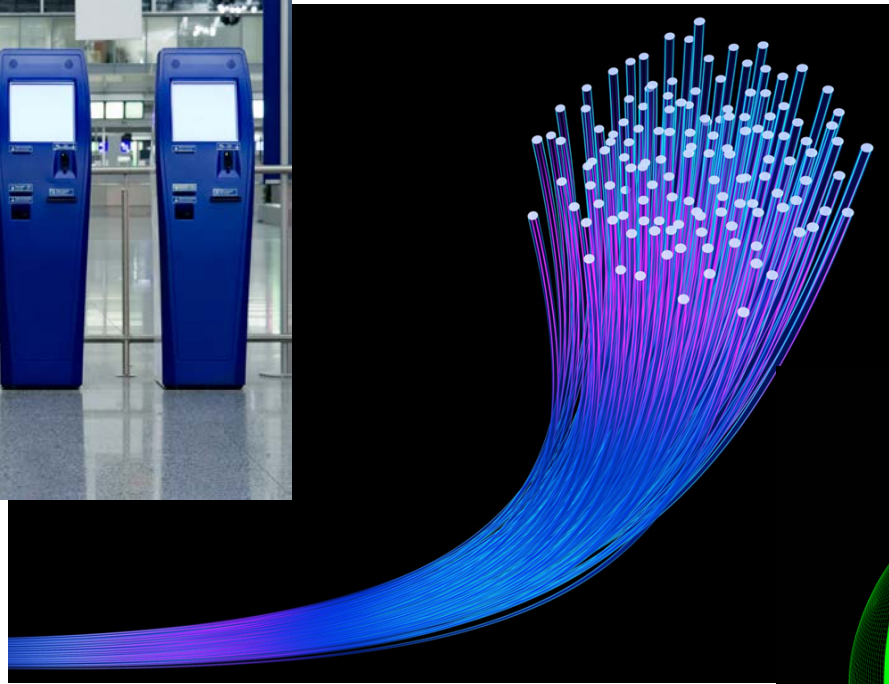
Rule 6: IT-FTE is the new tax-service paradox



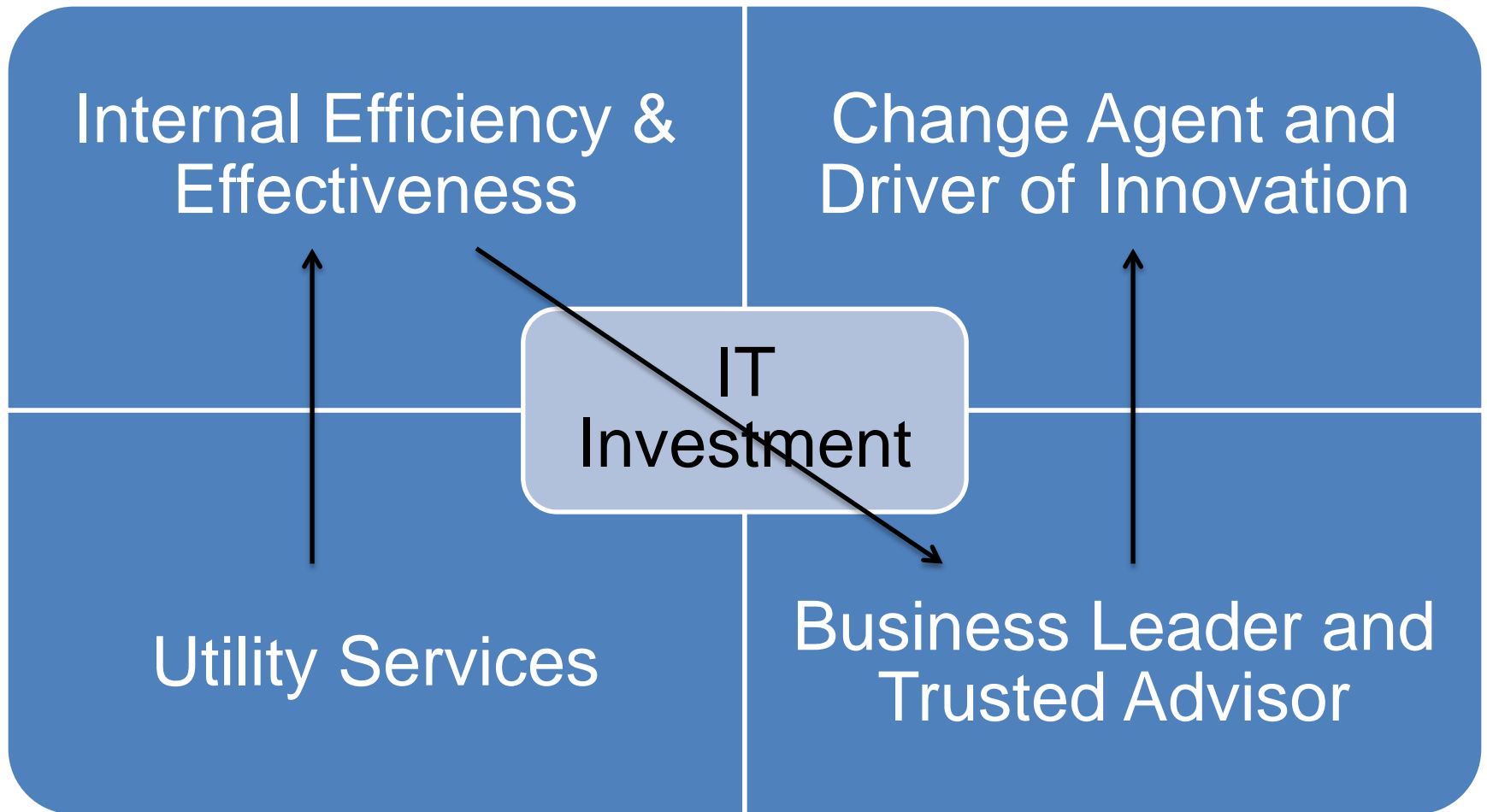
Rule 7: Invest Strategically (a.k.a. cloud is not a panacea)



What Technologies To Consider?



IT Value Progression





What does IT do
on a daily basis
to improve the efficiency & effectiveness
of government in accomplishing
its goals and objectives?